



The Care Variation Balancing Act: Lifepoint's Triple Win Strategy

Meet the Speakers



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VP, Clinical Transformation



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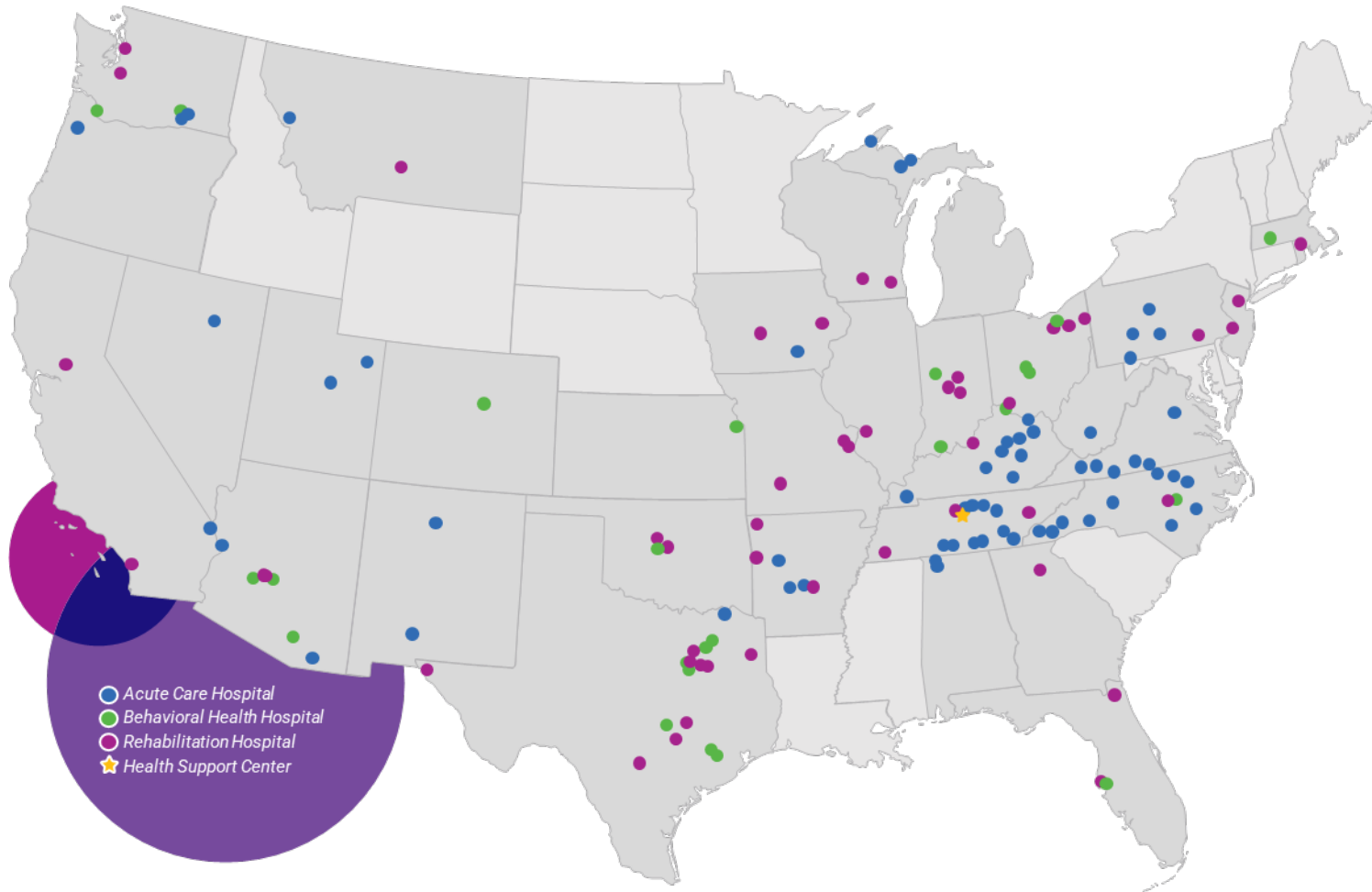
Chief Commercial Officer



Agenda

- **Background** on Lifepoint Health
- **Relationship** with Health Catalyst
- **Improvement** Methodology
- **Question & Answer** with Lessons Learned

Lifepoint Health at a Glance



Nearly
55,000 employees

2,000 employed providers

32 states

60 community hospital campuses

48 rehabilitation hospitals

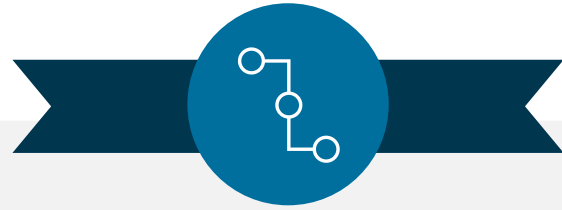
25 behavioral health hospitals

300+ managed acute rehabilitation units, outpatient centers, post-acute care facilities and other sites of care

Partnership Overview

Lifepoint has historically focused on enacting operational and process improvements to create efficiencies and reduce costs.

Influencing physician behavior to improve clinical quality outcomes is more difficult, so Lifepoint established a partnership with Health Catalyst to enable quality improvement in two ways:



Unifying Lifepoint's varied EMR clinical data to support automated, near-real-time, **process metrics for UCVR program clinical care paths**



Automating and enhancing **reporting for the National Quality Program** to provide hospitals insights into their nationally reported metrics

Data Source Complexity

60 acute care hospitals*

Size ranges from **25 to ~400** beds

Wide range of EHRs, with small pockets of EHRs on the same instance

1

Allscripts

5

Cerner

4

Epic

13

Medhost

3

Meditech 6.0

6

Meditech
Client Server

2

Meditech
Expanse

6

Meditech
Magic

11

Meditech
Magic HCA

7

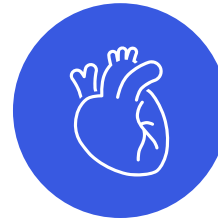
Paragon

***Note:** Roughly half of sites allowed a direct database connection, other half requires custom data extracts from a variety of third-party vendors

Clinical Focus Areas



Improving
sepsis outcomes



Improving heart
failure management



Optimizing blood
transfusion utilization



Reducing repetitive
lab testing



Optimizing surgical
recovery

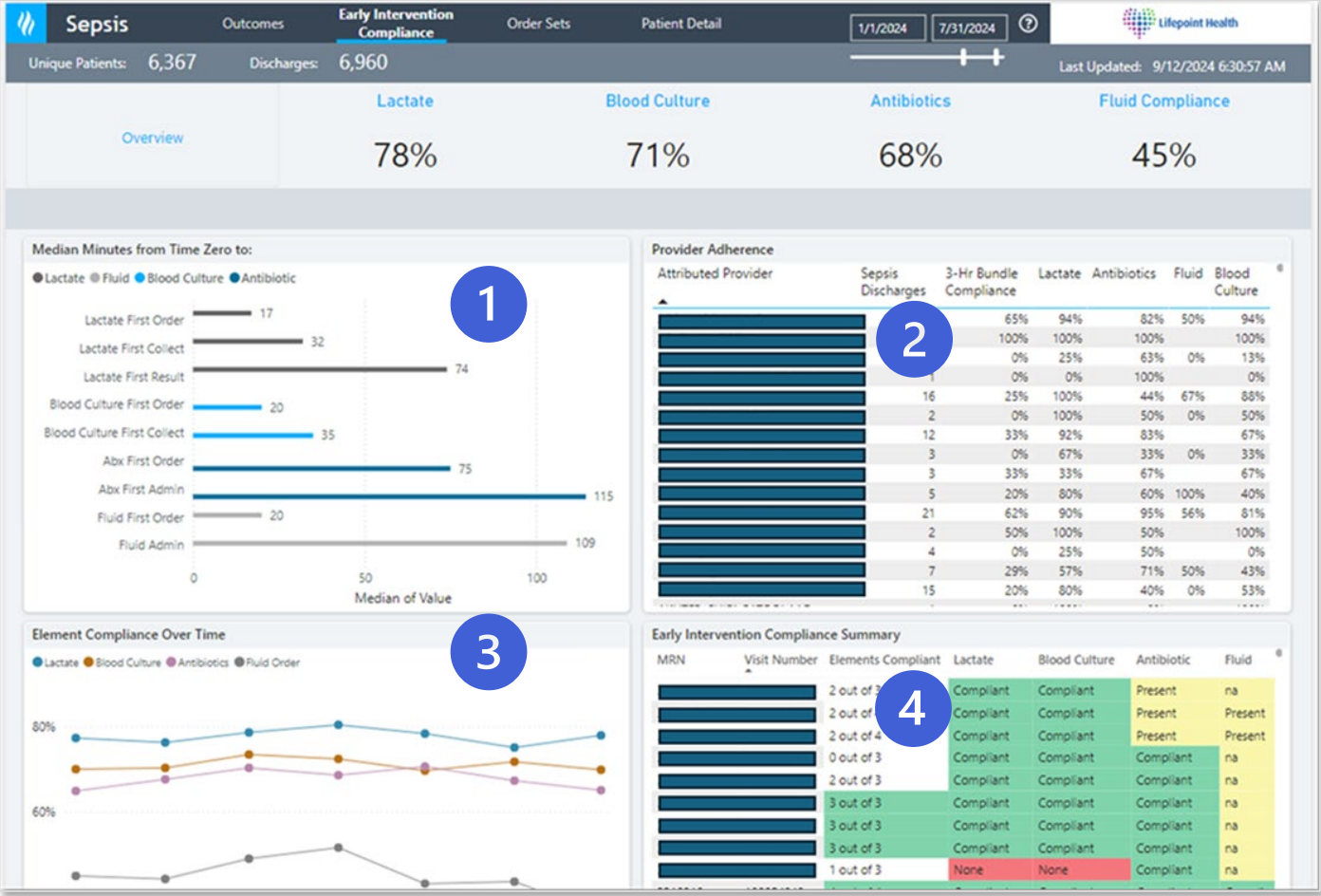


Improving the accuracy and
specificity of clinical
documentation integrity

Process Improvement in Action



Visualizing Performance



- 1 Median minutes from time zero to lactate, fluid, blood culture, antibiotics
- 2 Provider 3-hour bundle adherence
- 3 Element compliance over time
- 4 Early intervention compliance summary

Facility Team Engagement Activities

Onsite Visit

01

- Leader rounding – building relationship
- IDT Meeting (if possible)
- Detailed HF/Sepsis Activities

Dyad Planning Meeting

02

- 1:1 coaching on process improvement & data literacy
- Facilitation of productive meetings
- Deep dives on data

Team Meeting X5

03

- Application Data Review
- Action Plan progress and review
- Driven by dyads in perpetuity

Tri-Annual Visit

04

- Review status with O-Team
- Meet with teams
- Continue to build relationship

Improvement Change Management Tools



Care Guides



Sepsis Playbook



Physician Report Cards



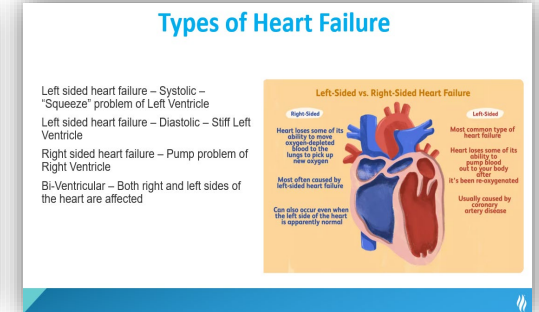
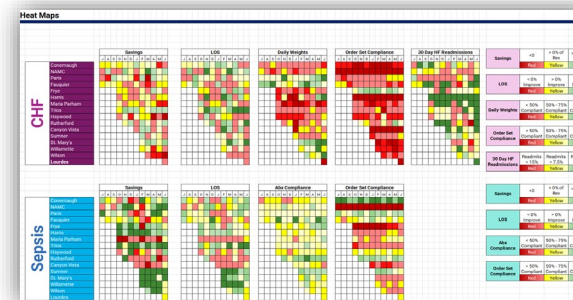
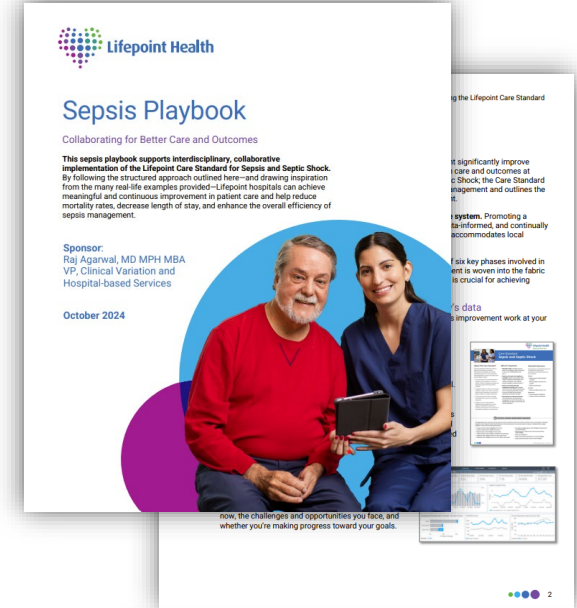
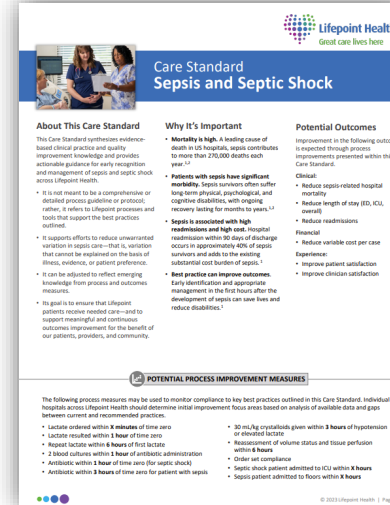
Nursing Education Decks



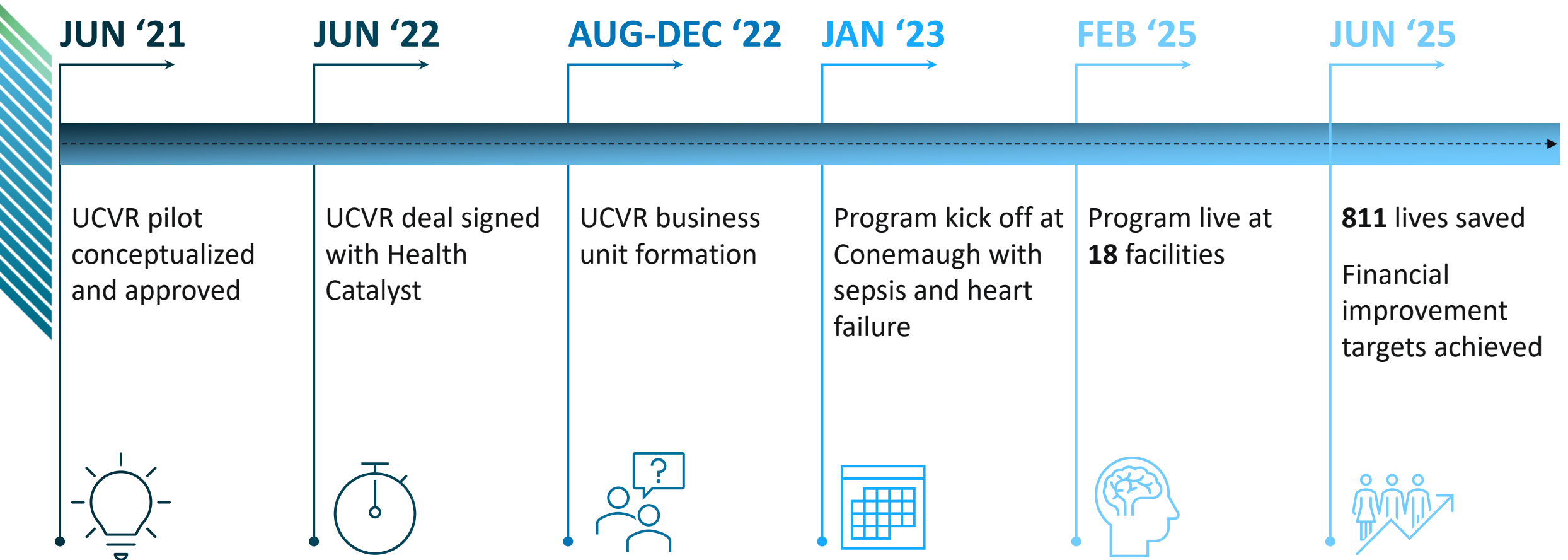
Hospital Heat Maps



Rankings



From Conceptualization to Lives Saved



Question & Answer with Lessons Learned

1. What made you decide to partner with Health Catalyst?
2. What are some challenges that are top of mind for you in 2025?
3. Where does Health Catalyst excel and struggle compared to other vendors?

Questions?

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